





Great



NEWSLETTER OCT- DEC 2021



HOPE AND GROWTH IN PANDEMIC TIMES

Dear Svasti family,

As we look back at the last three months of 2021, we cannot help but be grateful for the effort and contributions of each and every one of us at Svasti.

The year past, like the one before, wasn't an easy one. But like before, our people at all levels demonstrated their Svastitva values in their everyday lives. They not only added value to the lives of our customers and colleagues, they also added to the bottom-line of our business.

We are happy to share that the efforts of our people was highlighted in the Nordic Microfinance Initiative (NMI) Impact Report for the 3rd Quarter of 2021. The three page report featured our engagement with our customers during the pandemic, and highlighted how our staff helped them deal with some of the pandemic-related challenges they faced.

In these three months, we also experienced renewed growth in customers to over 2.18 lakhs, and increase in our portfolio to over Rs 453 crores.

As promised in our previous newsletter, we opened many new branches in new states, including our 100th branch in Goa, in December 2021.

Our staff strength now stands at 1,145 people working to provide Dhan Adhikaar to women and their families in 8 states of India!

Keeping this growth in mind, and to welcome new staff to the Svasti family, we held an all-branches Svasti Townhall on 16th December 2021. In this Townhall, we looked back at the year past, and shared plans for the year ahead. The virtual event achieved enthusiastic participation by our staff from every one of our branches across India!

As we enter 2022, we hope the new year brings renewed energy, happiness, and success, to all of you at work, and at home. May you be blessed with growth in both your professional and personal lives!

Best wishes,

Arunkumar Padmanabhan

Co-Founder & CEO

Co-Founder, CFO & CIO

105

1145

218,244

453.47

BRANCHES EMPLOYEES CUSTOMERS CRORES PORTFOLIO*

Narayanan Subramaniam

















SVASTI JLG MICROFINANCE MILESTONES:



SVASTI JLG MICROFINANCE CHAMPION CRM:

Month October Name Ritik Hatkar

Branch Ulhasnagar

32



SVASTI MSME LOANS SALES STAR CRMs:

Month	
December	•
December	•

December

Name Rakesh Dabiya Rohit Waghikar Siddhesh Ghanekar

Branch 5 Indore 5 Kandivali Navi Mumbai 5



SVASTI MSME LOANS CHAMPION SALES CRMs:

Month

December

Name

Girish Koli

Branch Nashik Road

5

GET SOCIAL WITH SVASTI!

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- > twitter.com/svasti_in



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On this Gandhi Jayanti, we rededicate ourselves to putting people first, with financial inclusion and empowerment for all! Happy #GandhiJayanti from all of us at Svasti.





May the Divine Blessings fill your life with happiness, and fulfill your dreams with success. #EidMiladunNabiMubarak





Svasti 15 October 2021 · 🔇

Helping lakhs of women across India eliminate any darkness in their lives, we're committed to fulfilling their right to finance - with our Svastitva values of fairness, innovation, responsibility, service orientation, and smart technology.

Happy Dussehra to all our customers and their families, from all of us and our families at Svasti























धन अधिकार सेवाएं

JLG MICROFINANCE STAR CRMs: **OCT - DEC 2021**

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October 2021

Employee	Branch	Loans
Aabid Khan	Sakinaka	24
Aadesh Karwande	Kalyan	22
Akash Lahane	Andheri East	21
Akshay Kharat	Dombivli	20
Anil Chavan	CIDCO-Aurangabad	22
Anilkumar Parmar	Vadodara	24
Ashok Vishwakarma	Bhopal	18
Ashvani Pandey	Lakhimpur Kheri	21
Atul Vilas Kamble	Ghatkopar	21
Avinash Sasane	Waluj	21
Chandan	Sultanpur	18
Christi Sephin	Vadodara Gotri	22
Hemant Korwal	Chembur	21
Jayeshkumar Shanabhai Vaghela	Anand	19
Jyostna Dhumal	Dombivli	19
Kailas Padewar	Sakinaka	24
Kapil Mohad	Kalyan	20
Krushnakumar Patil	Pen	18
Mahendra Bobale	Sakinaka	22
Mangesh Vishwanath Kamble	PCMC-Pune	23
Neha Chaudhary	Bhopal	18
Nilam Mudge	Bhandup	18
Pramod Bhalekar	Roha	20
Rahul Gaikwad	Kalwa	18
Rajesh Dalvi	Chiplun	21
Rohit Jagtap	Bhiwandi	28
Rohit Kamble	Ulhas Nagar	18
Roshan Ramesh Kilje	Titwala	20
Sagar Bhoir	Bhiwandi	21
Santosh Sanjay Marsale	Ulhas Nagar	19
Santosh Thubagi	Pen	20
Santosh Yadav	Bhiwandi	19
Satish Ramrao Patil	Pune	22
Shahnawaz Shaikh	Andheri East	24
Shubham Magare	CIDCO-Aurangabad	20
Suraj Bhagat	Dapoli	21
Sushant Bhatkar	Ratnagiri	21
Sushant Nemane	Bhiwandi	21
Uttam Pawar	Malad	20
Vikas Kumar	Kalwa	19
Vikram Harad	Ulhas Nagar	18
Vinayak Kangane	Mangaon	18
Vivek Sonawane	Malad	19













SVASTI PEOPLE STORIES





"I joined Svasti in March 2015 as a CDSS. I was referred to Svasti by my friend who was previously working with the organization. I was interviewed by Nitesh sir and Hemalata ma'am. In 2016 I was promoted as Operations Auditor. Seeing my work potential and work experience, Nitesh sir and Hemalata ma'am gave me an opportunity to move departments and work in the operations team as an Operations Manager.

Svasti is a great place to work. The culture here is transparent, and every employee, irrespective of their position is given a chance to be heard. There are ample opportunities available to those who want to build a career here."

Akshay is a Graduate, who joined Svasti as a fresher. He lives with his parents and brother, and he loves playing cricket, and loves painting, and doing art.





"I Joined Svasti as a CDSS in 2016. I was referred by Nalini Patil ma'am and was interviewed by Hemalata ma'am.

In Jan 2021 I was promoted as an Officer Operations. This has given me more confidence in my personal and professional career. I have been with the organisation for more than 5 years now.

My journey through the years has seen many changes, and my seniors are friendly and supportive and help me a lot. Svasti is truly a great place to work."

Dakshata is a graduate with a B.Sc. degree, who joined Svasti as a fresher. She lives with her husband and in-laws, and she loves cooking.





"I joined Svasti as a Data Entry Operator in July 2014, thanks to Mr Manoj Jadhav who referred me to the company. Seeing my work potential and experience at Svasti, Mr. Nitesh Kumar Sinha - Vice President Operations, gave me an opportunity to work as an Operation Manager. This was a good experience in my life. All the senior managers in this company are supportive and good persons. They give a lot of opportunity to new and fresher employees."

Ganesh is a Graduate, who joined Svasti as a fresher. He lives with his mother, and loves watching movies and listening to music.















OCT - DEC 2021 PROMOTIONS AT SVASTI. CONGRATULATIONS!

Abhishek GondBranch Manager,
Mau

Ajinath Yaduram Kale Branch Manager, Ahmednagar

Ajit Yadav Assistant Branch Manager, <mark>Azamgarh</mark>

Akhilesh Kumar Assistant Branch Manager, Bareilly

Amol Kumawat Branch Manager, Walui

Anil Ramchandra Chavan Assistant Branch Manager, CIDCO- Aurangabad

Ankit soniAssistant Branch Manager,
Jabalpur

Anubhav Yadav Branch Manager, Head Office

Avinash Balkrushna Ubale Assistant Branch Manager, Chembur

Bharat Dada Bhavar Assistant Branch Manager, Nashik

Budhbhushan Vinayak Wahule Assistant Branch Manager, Aurangabad

Chandan Assistant Branch Manager, Sultanpur **Dheeraj Kumar Saroj** Branch Manager, Jaunpur

Kavita Ramesh Mhaske Branch Manager, Ulhas Nagar

Krishna Kumar Branch Manager, Head Office

Manish Nandanwar Sureshbhai Branch Manager, Naroda-Ahmedabad

Manoj Kailashnath Pal Assistant Branch Manager, Malad

Minal Desai Unit Manager, Kalyan

Mohit Jain Assistant Branch Manager, Chhindwara

Mukund Kumar Assistant Branch Manager, Akbarpur

Naushad Khalik Maniyar Assistant Branch Manager, Chembur

Pranjal Upadhyay Branch Manager, Head Office

Prashant Anil Rane Branch Manager, Karjat

Prashant Shukla Assistant Branch Manager, Shajahanpur **Purushottam Malviya** Assistant Branch Manager, Vidisha

Rajesh Ramesh Dalvi Assistant Branch Manager, Chiplun

Raju Vishwakarma Assistant Branch Manager, Varanasi

Ravi Kumar Assistant Branch Manager, Kanpur

Rohit kumar Mishra Assistant Branch Manager, Jaunpur

Rupesh Balaram Dhole Branch Manager, Karjat

Sagar Gupta Assistant Branch Manager, Satna

Sahil Dharamdas Kamble Assistant Branch Manager, Kalwa

Sandeep Kumar Branch Manager, Head Office

Saneel Kumar Assistant Branch Manager, Mirzapur

Sanjay Kumar Chaurasiya Branch Manager, Mirzapur

Santosh Pal Assistant Branch Manager, Vidisha















OCT - DEC 2021 PROMOTIONS AT SVASTI. CONGRATULATIONS!

Satish Shantaram Javale Assistant Branch Manager, Chiplun

Sharad Annasaheb Tambe Assistant Branch Manager, Waluj

Sharad Yadav Assistant Branch Manager, Akbarpur

Siddharth Ambhore Branch Manager, Ghatkopar

Srimant Shankarrao Sasane Branch Manager, Waluj

Subhash Tiwari Assistant Branch Manager, Prayagraj

Sumit Singh Assistant Branch Manager, Bareilly Sunil Kumar Branch Manager, Head Office

Suraj Assistant Branch Manager, Lucknow

Sushant Rajesh Kamble
Assistant Branch Manager,
Sakinaka

Tushar Prakash Dehade Assistant Branch Manager, Kannad

Vaibhav Bhimrao Bhalerao Assistant Branch Manager, Nashik

Varun Pathak Assistant Branch Manager, Gorakhpur

Vijay Kumar Vishwakarma Assistant Branch Manager, Gorakhpur Vikas Bhind Branch Manager, Head Office

Vipul Vilas More Assistant Branch Manager, Mankhurd

Vishal Prabhakar Jadhav Assistant Branch Manager, Alibaug

Vishnu Datt Dwivedi Branch Manager, Gorakhpur

Vishvanath Rajendra Gosavi Assistant Branch Manager, Nashik Road

Wakode Kapil Narayan Rao Branch Manager, Aurangabad

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OUTSTANDING CARE

In March 2021, we launched Svasti Care Health Insurance Credit Protection Plan in select branches of Uttar Pradesh. The value of this Protection Plan was highly appreciated by customers, and our Lucknow region alone enrolled over 5,000 customers for it. Till date we have received over 2 Crore rupees in Premiums and we have processed eight claims worth over 2 lakh rupees under the Plan, thereby providing help to customers when they needed it.

As of 31st December 2021, the Svasti Care Health Insurance Credit Protection Plan is available in 38 of our branches across 3 states.















SVASTI PEOPLE STORIES





"I joined the company in March 2016 as a Data Entry Operator in the MSME team. Mr Sushil Bhosale from the Admin Team referred me to join Svasti.

Upon reviewing my work in 2017, Mr. Peeyush Dubey - Vice President MSME Loans, recognised my work and promoted me as an Assistant Credit Manager. This was such a good experience in my life. But due to the pandemic I resigned from the organization.

Once the pandemic situation was slightly better, the company again reached out to me and asked whether I would be willing to re-join company as Officer Operations. I took up the opportunity and I am thankful to my seniors for giving me this chance. All the senior managers in this company are extremely supportive and good people to work with. They give a lot of opportunity to new and fresher employees. Svasti is a great place to work."

Prasad is a Graduate, who joined Svasti as a fresher. He loves swimming, reading, watching movies, and listening to music. He lives with his parents.



"I joined Svasti in 2017, and it has been amazing to be a part of a totally flexible and an understanding team since the beginning. The atmosphere here is always positive and fully charged.

Everyone is committed to put in efforts to ensure the company grows in compliance with certain set standards. Within two years of joining the company I was given a promotion. This is biggest motivation for any employee. These two years have helped me to understand, to execute and to evaluate processes that help achieve results.

My seniors and colleagues have always encouraged me to push boundaries and use my potential to the fullest."

Suvarna is a graduate with a B.Com degree. She lives in a joint family, with her husband and in-laws, and she loves listening to music.





"I joined Svasti in February 2016 as a Data Entry Operator at the Ghatkopar Branch. I have been promoted twice since then - once in July 2017 as CDSS, and then in 2019 as an Officer Operations. The best thing about Svasti is the cooperation and inter-department co-ordination.

As a fresher the opportunity provided to me has been a great learning experience. Svasti is a great place to work. I wish for a Svasti to keep growing and to reach more women in order to help them overcome financial challenges. I feel proud to be a part of Svasti Microfinance."

Tejal is a graduate with a B.Sc degree, who joined Svasti as a fresher. She loves reading, and watching movies with her husband and daughter.











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SVASTI CAREER ADHIKAAR FAIR



In order to support our growth into new cities and states, Svasti has been conducting extensive recruitment campaigns and job fairs across the country.

One such drive was conducted in Gujarat recently, where individuals with varying qualifications, backgrounds, and experience were introduced to Svasti, and interviews were conducted. By bringing them into the Svasti family, we're also contributing to fulfilling their right to livelihood and a good career, at a great place to work!



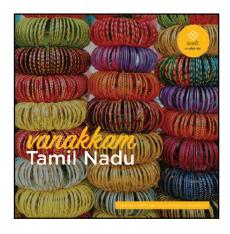




EXPANDING DHAN ADHIKAAR SERVICES ACROSS INDIA!





















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VANNAKKAM TAMIL NAIDU! WE ARE PROUD TO BE HERE IN THIRUMULLAIVOYAL!











We are proud to share that Svasti Microfinance is now also in Tamil Nadu!

With the opening of our Branch in Thirumullaivoyal, we are now helping fulfil the right to finance, of women and their families in Tamil Nadu.

Seen here are images of our inauguration ceremony, and lunch for all those gathered with us on this auspicious and proud occassion.



KHAMMA GHANI RAJASTHAN! WE ARE PROUD TO BE HERE IN JAIPUR, SIKAR, AND JHUNJHUNU!







We are proud to share that Svasti Microfinance is now also in Rajasthan! With the opening of our Branches in (A) Jaipur, (B) Sikar, and (C) Jhunjhunu, we are now helping fulfil the right to finance, of women and their families in Rajasthan. Seen here are images of the auspicious occasion of the three branch opening ceremonies, in the presence of our staff and well wishers.

















SVASTI TOWNHALL - 16 DECEMBER 2021

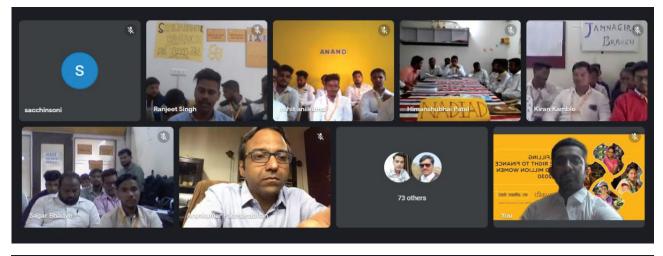
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The Svasti Microfinance Townhall series is a significant reflection of all our Svastitva values of People_F.I.R.S.T.

On the Svasti Townhall held on 16th December 2021 too, we gathered in person, and virtually, to look back at the year past, and to look forward to the year ahead, in terms of our values, processes, culture, plans, and progress.

The Townhall also gives us an opportunity to highlight moments of fairness, innovation, responsibility, service, and technology that we have experienced, and those that we have planned ahead!





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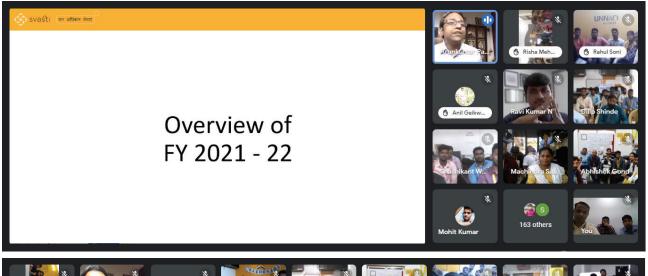


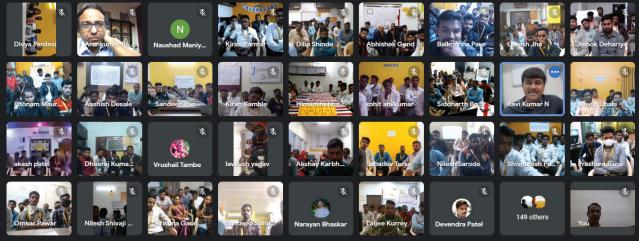






SVASTI TOWNHALL - 16 DECEMBER 2021







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SVASTI TOWNHALL - 16 DECEMBER 2021













The Svasti Townhall held on 16th December 2021, was attended enthusiastically, by all our staff members, from each and every one of our branches across India!

The images you see on this page, and the previous two pages, are of our people and teams across the country, who participated in the Townhall.













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NAMASTE CHHATTISGARH! WE ARE PROUD TO BE HERE IN RAJNANDGAON, RAIPUR, AND DURG!

















We are proud to share that Svasti Microfinance is now also in Chhattisgarh! With the opening of three Branches in (A) Rajnandgaon, (B) Raipur, and (C) Durg, we are now helping fulfil the right to finance, of women and their families in Chhattisgarh.

All three of the branch opening ceremonies were celebrated with great pride by our staff members, along with well wishers gathered for this auspicious occassion.

SVASTI TEAM SPIRIT AT TEAM LUNCH, IN CHHINDWARA





At Svasti we're family, and like family, we sometimes go out simply to celebrate each other and being together as one, over lunch. This is one such happy moment, with our team in Chhindwara, in Madhya Pradesh.















WELCOMING NEW JOINEES AND GROWTH AT SVASTI

To support and strengthen the growth of Svasti into new states, with new branches, we are please to welcome 228 new staff members into the Svasti family, who joined us between October and December 2021.

OCT- DEC 2021

We are delighted to welcome them to the company, in various roles, from Customer Relationship Managers, to Branch Managers, to Vice-Presidents.

We look forward to them working with us, in the true spirit of Svastitva - with fairness, innovation, responsibility, service orientation, and technology.



APPRECIATION CERTIFICATES FOR OUTSTANDING CONTRIBUTIONS TO TEAM AND COMPANY.

We are happy to put on record, our appreciation for the following individuals who put in outstanding efforts for their teams and the company, in line with our Svastitva values.



F.I.R.S.T. Among Equals This Certificate of Appreciation is awarded to

For his dedication towards his work and willingness to help his team member to ensure timely closure on tasks.

We thank you for your contributions to our Svastitva values of fairness, innovation, responsibility, service, and technology.

We look forward to our continued and successful relationship.

Arunkumar Padmanabhan
Co-Founder & CEO

Narayanan Subramaniam
Co-Founder - CFO & CIO

💲 svasti धन अधिकार सेवाएं

Shraddha Jyoti Nawale Manager - Accounts Mulund - Head office - MH

Tejas Vithal Gudulkar Senior Manager - MSME Credit Thane - Head office - MH

Akshay Arun Todankar Senior Manager - MSME Credit Thane - Head office - MH

Ganesh Vijay Kshirsagar Manager - Operations Thane - Head office - MH

Komal Bhausaheb Gaikwad Officer - IT

Mulund - Head office - MH

Namrata Nandkumar Yesare Senior Operations Auditor Thane - MH

Rahul Dilip Patil
Manager - MSME Credit
Thane - Head Office - MH

Suraj Chandrakant Pawar Officer - IT

Mulund - Head office - MH

Varsha Mahendra Waghela Company Secretary Mulund - Head office - MH

Arvind Patel
Manager - MSME Credit
Indore - MP

Kulsum Bi Majid Memon Operations Auditor - Audit Malad - MH

Madhura Satish Madav Officer - Accounts Mulund - Head Office - MH

Prashant Ganpat Trimbake CDL Head Goregaon - MH

Ravindra Paswan Branch Manager Sultanpur - UP

Suvarna Suresh Tambe Officer - Operations Thane - Head office - MH

Vijay Dadarao Sadavarte Senior Manager - CDL Goregaon - MH





